

**Vijay Nandkumar More**

**AIROLI THANE**

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DOB-12 May 1997

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### **Objective :**

Experienced Treasury Manager specializing in the bullion market, adept at managing precious metal portfolios, mitigating risks, and maximizing returns. Seeking a challenging role where I can leverage my expertise to drive financial success and strategic growth in the precious metals industry.

### **Professional Summary:**

Dedicated **Treasury Manager - Bullion Market Specialist** with 3 years 10 months of experience in the bullion market, overseeing the procurement, storage, and trading of precious metals. Proven track record of implementing effective risk management strategies to navigate market volatility and optimize profitability. Skilled in financial analysis, strategic planning, and compliance with regulatory requirements. Excellent leadership and communication skills, with a collaborative approach to achieving organizational goals.

### **Key Skills:**

- Financial analysis
- Risk management
- Client relationship management
- Market research
- Regulatory compliance
- Data analysis
- Trading platform proficiency
- Problem-solving
- Cash management
- Liquidity Optimization
- Bullion market Trends
- Regulatory compliance
- Strategic Planning
- Team Leadership

### **Qualifications :**

**1) June 2019 - June 2020**

**Manipal University, Bangalore**

(post graduate diploma in Banking and Finance)-73.33%

**2) June 2014 - June 2018**

**Vasantrao Naik Agriculture University, Parbhani**

Bachelor of agriculture-73.33%

**3) Feb. 2012 - Feb. 2014**

**Maharashtra State education board Pune**

HSC-60.92

### **Professional Experience :**

## Treasury Manager - Bullion Market Specialist

### ICICI BANK LTD

Mumbai, Maharashtra

From JUNE 2020-till date

- Led the management of the company's precious metals portfolio, including gold, silver.
- Developed and implemented customized solutions for clients engaged in bullion trading, optimizing trading strategies and enhancing profitability.
- Sanction limit for purchase of gold, silver through credit limit, working capital limit, fd back limit, SBLC, Bank guarantee, Letter of Credit
- Taking deals for forward contract booking and cancel, fx deals inward received against export INR / DOLLAR in CASH TOM SPOT
- Manage Transaction related domestic Metal, export metal, TRQ metal, export outright, domestic outright
- Handling and process Export related documents like invoice copy, shipping bill, airway bill, BRC copy
- Managed daily cash positions and prepared financial reports for senior management
- Ensure compliance with industry regulations and internal policies.
- Lead the cash management operations, ensuring optimal liquidity for trading activities.
- Analyze market trends to inform purchasing strategies for gold, silver, and other precious metals.
- Collaborate with trading and finance teams to forecast and budget effectively.
- Developed and implemented risk management strategies to hedge against market fluctuations and minimize financial risk exposure.
- Ensured compliance with regulatory requirements and industry standards, including KYC (Know Your Customer) and AML (Anti-Money Laundering) regulations.
- Collaborated with cross-functional teams to optimize cash flow, liquidity management, and treasury operations.
- Cultivated strong relationships with clients, providing ongoing support, guidance, and market insights to help them navigate the complexities of the bullion market successfully.
- Played a key role in the integration of new treasury management software, improving reporting accuracy by 30%.
- Analyzed market data and trends, conducted financial modeling, and performed risk assessments to support trading decisions and optimize portfolio performance in the bullion market.
- Assisted in the development and implementation of trading strategies, including execution timing, position sizing, and portfolio rebalancing, to achieve desired risk-return objectives.
- Prepared comprehensive reports and presentations for senior management, summarizing key performance indicators, market insights, and trading recommendations.
- Prepared financial reports, forecasts, and analyses to support decision-making processes and monitor key performance indicators.
- Collaborated with finance, operations, and legal teams on various treasury-related initiatives and projects.
- Established and maintained relationships with bullion dealers, banks, and other stakeholders to facilitate efficient trading and storage arrangements.

### CERTIFICATIONS:

IRDA Certification

Power BI- Learn power BI basics

Certified Manager Certification (CM)

Certified Financial Planner (CFP)

Project Management Professional (PMP)

Customer Relationship Management (CRM) Certificate

Fundamental of digital marketing by GOOGLE

AMFI NISM V-A Mutual fund distributor

### SOFTWARE SKILLS:

Sales CRM

MySQL  
Microsoft Excel  
Microsoft Office  
Microsoft PowerPoint  
Microsoft Outlook  
Microsoft Word

**LANGUAGES:**

English-Fluent  
Marathi-fluent  
Hindi-Fluent

**DECLARATION:**

I hereby declare that the above-mentioned information is correct up to my knowledge.

Name: Vijay Nandkumar More

Place: AIROLI TAHNE, Maharashtra

