



SURAJ YADAV

📍 AMBERNATH,INDIA,421501

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PERSONAL DETAILS

- Date of birth :- 19 May 2001
- Gender :- Male
- Marital Status :- Unmarried

PROFESSIONAL SUMMARY

An energetic and enthusiastic computer science graduate with a good academic score, willing to do hard work to prove my ability for the development of myself and the company.

EXPERIENCE

BUSINESS DEVELOPMENT ASSOCIATE, 03/2023 - Current

Classic Ornaments Pvt Ltd, CSMT, India

- Prepare reports and presentations detailing business development activities.
- Maintained up-to-date, aiding sales lifecycle monitoring and progression.
- Demonstrated expertise in MS Office, with outstanding proficiencies in PowerPoint, Excel.
- Identified cross-selling opportunities through ongoing customer needs analysis.

AD SALES OPERATIONS, 07/2022 - 03/2023

Star India, Lower Parel , India

- Database Management
- Demonstrated consistent hard work and dedication to achieve results and improve operations.
- Planned and executed new strategies to increase sales.
- Managed bookings to optimise team availability.
- Collaborated with team members to achieve target results.

EDUCATION

Mumbai University, Ulhasnagar, MH, 2022

Bachelor of Computer Science

CGPI:8.09

Maharashtra State board, Ambarnath, MH, 2019

HSC: Science

Percentage : 52

Maharashtra State board, Ambarnath, MH, 2017

SSC

Percentage: 60

LANGUAGES

- English
- Hindi
- Marathi

CERTIFICATIONS

- Microsoft Certified In Python
- Mysql
- Python
- Java

OTHER INTEREST

- Photography
- Travelling